



## FROM THE EDITOR



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Not showing any bias, of course, but 40 Under Forty is one of my favorite special publications that the *Dallas Business Journal* produces.

Editing 40, for me, is always so cool. I get the chance to meet and learn from the newest crop of young movers and shakers in North Texas.

Through the editing process — and still being in the age window for nomination — I

can't help but compare myself with the honorees. And then I fall into a deep, gnawing depression.

What have I been doing with my life? Will Rosellini was a Major League Baseball pitcher, earned six advanced degrees and founded a company developing medical technology to help victims of neurological disease.

Penelope Brobst Blackwell on a recent day got two legal filings out the door, ran to meet a repairman, attended four events and got home in time to put her son to bed ... and watch some *Gossip Girl*.


After reading 40 such stories, I was impressed, and completely exhausted. The *DBJ* is proud to introduce you to our honorees, a crop of innovative entrepreneurs and respected executives, also known as over-achievers, time managers, work-a-holics and type-A personalities. Prepare for greatness.

### Honoring the best of young Dallas

The *DBJ* highlights 40 executives and entrepreneurs who have made an early mark on Dallas business.

SPECIAL PUBLICATION, SECTION B

*Dallas Business Journal*  
**40  
UNDER FORTY**

 @GRANITEPROP  
**Robert  
Jimenez**  
4/15/16

LEASING MANAGER  
GRANITE  
PROPERTIES

When Robert Jimenez was studying business at Texas A&M University, he met commercial real estate heavy hitter Carl Ewert, who gave him some good advice as he was searching for his first job.

"From him, I learned the value of relationships and helping others," Jimenez says.

Now as leasing manager with Granite Properties, Jimenez is focused intensely on relationships, building them in person and through social media and brand expansion.

Success comes from "the ability to address the needs of the prospective

tenant and having a relationship with clients on a personal level, beyond the deal" — mixed with a fair amount of patience.

"Dallas is a hard market to compete in commercial real estate," Jimenez says. "To be a successful real estate professional, one needs experience closing deals, and you need patience to gain that experience."

Jimenez volunteers as a mentor for high school students through Communities in Schools, is a member of the Touchdown Club and volunteer for The Rise School of Dallas.

He serves on the board of the North Texas Commercial Association of Realtors and Real Estate Professionals, is a member of The Real Estate Council and alumnus of its Associate Leadership Council. Professionally, Jimenez looks forward to completing the lease-up of Granite's newest development, 17Seventeen McKinney in Uptown Dallas, as well as marketing new developments.

If he started a second career, Jimenez says he would move back to his boyhood home of Corpus Christi and become a fishing guide.



#### GRANITE PROPERTIES

EMPLOYEES:  
85 local/120 nationally  
ANNUAL REVENUE: Not disclosed  
ADDRESS: 8601 Granite Pkwy., Ste.  
800, Plano 75024  
PHONE: 972-781-2367  
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